

American Association for Physician Leadership MBA Degree Requirements Checklist

| Semester | Grade | Course Title | Course # | Prerequisite | Credits |
|----------|-------|--|------------|--------------------------------|---------|
| | | Strategic Information Management | 632 | None | 3 |
| | | Business Data Analysis & Statistical Analysis | 650 | None | 3 |
| | | Marketing Strategy OR Services Marketing Management | 660 or 713 | None | 3 |
| | | Leadership & Organizational Behavior | 680 | None | 3 |
| | | Business Law | 783 | None | 3 |
| | | Human Resource Management | 770 | None | 3 |
| | | Economic Analysis for Managers | 644 | None | 3 |
| | | Operations Management | 670 | 650 (or equivalent statistics) | 3 |
| | | Financial & Managerial Accounting | 633 | None | 4 |
| | | Corporate Finance | 640 | 650, 633 | 3 |
| | | Organizational Strategy | 689 | 633, 640, 660 or 713, 670 | 3 |
| | | | | | 34 |

Note:

- An overall 3.0 GPA (B) must be maintained.
- Your required MBA core courses are offered during the Fall, Spring, and Summer semesters.
- UMass Amherst will add a 9-credit practicum in your last semester. This 9-credit practicum is awarded in recognition of completing 125 AAPL credit hours (prerequisite to the Isenberg MBA) and will be titled "Medical Management Concentration".