Curriculum Vitae

Name: Albert George Assaf

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Education/Qualification

2004-2007 PhD, Managerial Economics, University of Western Sydney

2006-2007 Postgraduate diploma in Quantitative Methods, School of Management, University of Western Sydney

2006- 2007 Postgraduate diploma in Mathematical Science, School of Mathematics, University of Technology Sydney

2002-2003 MS, School of Management, University of Western Sydney

Academic Appointments

2019-Present

Professor and Hadelman Family Faculty Fellow- Isenberg School of Management, University of Massachusetts-Amherst

2014-2019

Associate Professor and PhD Coordinator, Isenberg School of Management, University of Massachusetts-Amherst

2009-2014

Assistant Professor, Isenberg School of Management, University of Massachusetts-Amherst

2007-2009

Lecturer B, International School of Business, Victoria University-Australia

2004-2007

Part-Time Lecturer- School of Management, University of Western Sydney-Australia

Research

Journal Publications

Coyne, M., Assaf, A. G., & Uysal, M. (2025). USA wine consumers' self-expansion to territorial brand attachment. *International Journal of Hospitality Management*, 131, 104342.

Escobar, F. B., Kock, F., & Assaf, A. G. (2025). What is a cool restaurant? Understanding, measuring, and leveraging coolness for restaurants. *Tourism Management*, 108, 105116.

Berbekova, A., Assaf, A. G., Uysal, M., Tsionas, M., & Parmeter, C. F. (2025). Quality of life performance index for tourism destinations. *Tourism Management*, 108, 105091.

Assaf, A. G., Dogru, T., & Scuderi, R. (2025). Generative artificial intelligence and academic research: An editorial guide. *Tourism Economics*, *in press*.

Josiassen, A., Lang, E., Nørfelt, A., Kock, F., & Assaf, A. G. (2024). Investigating place solidarity and consumer boycotting in threatening times: A study on the Ukraine-Russia conflict. *Journal of Business Research*, 182, 114796.

Berbekova, A., Kock, F., Assaf, A. G., & Josiassen, A. (2024). Understanding and Employing Formative Constructs: Conceptualization, Operationalization, and Threats of Misspecification. *Journal of Hospitality & Tourism Research*, 10963480241258510.

Josiassen, A., Hede, A. M., Kozak, M., Kock, F., & Assaf, A. (2024). Place solidarity: A case of the Türkiye earthquakes. *Annals of Tourism Research Empirical Insights*, 5(1), 100125.

Berbekova, A., Assaf, A. G., & Uysal, M. (2024). Interdisciplinary Approach to Tourism Demand Modeling: Quality of Life Indicators. *Journal of Hospitality & Tourism Research*, 10963480241229238.

Kock, F., Assaf, A. G., Tsionas, M., Josiassen, A., & Karl, M. (2024). Do Tourists stand by the Tourism Industry? Examining Solidarity During and After a Pandemic. *Journal of Travel Research*, 63(3), 696-712.

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Berbekova, A., Uysal, M., & George Assaf, A. (2023). Quality of Life and Public Policy Development for Tourism Destinations. *Cornell Hospitality Quarterly*, in press.

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Karl, M., Kock, F., Bauer, A., Ritchie, B. W., & Assaf, A. G. (2023). When the Future is Now: An Experimental Study on the Role of Future Thinking and Affective Forecasting in Accommodation Decision-Making. *Journal of Travel Research*, 62(5), 969-988.

Tsionas, M., & Assaf, A. G. (2023). Regression trees for hospitality data analysis. *International Journal of Contemporary Hospitality Management*, in press.

Dogru, T., Line, N., Mody, M., Hanks, L., Abbott, J. A., Acikgoz, F., ... & Zhang, T. (2023). Generative Artificial Intelligence in the Hospitality and Tourism Industry: Developing a Framework for Future Research. *Journal of Hospitality & Tourism Research*,

- Spotts, H. E., Weinberger, M. G., Assaf, A. G., & Weinberger, M. F. (2022). The role of paid media, earned media, and sales promotions in driving marcom sales performance in consumer services. *Journal of Business Research*, 152, 387-397.
- Josiassen, A., Kock, F., & Assaf, A. G. (2022). In times of war: Place solidarity. *Annals of Tourism Research*, 96(C).
- Berbekova, A., Uysal, M., & Assaf, A. G. (2022). Toward an assessment of quality of life indicators as measures of destination performance. *Journal of Travel Research*, 61(6), 1424-1436.
- Assaf, A. G., Tsionas, M., & Kock, F. (2022). More general panel data models for hospitality and tourism research. *International Journal of Contemporary Hospitality Management*, in press.
- Tsionas, M., Assaf, A. G., & Kock, F. (2022). Measuring managerial ability in the hotel industry. *International Journal of Hospitality Management*, 103, 103223.
- Assaf, A. G., & Tsionas, M. (2021). A Bayesian solution to multicollinearity through unobserved common factors. *Tourism Management*, 84, in press.
- Kock, F., Berbekova, A., & Assaf, A. G. (2021). Understanding and managing the threat of common method bias: Detection, prevention and control. *Tourism Management*, 86, in press.
- Berbekova, A., Uysal, M., & Assaf, A. G. (2021). A thematic analysis of crisis management in tourism: A theoretical perspective. *Tourism Management*, 86, in press.
- Tsionas, M., & Assaf, A. G. (2021). Revenue functions for hotels within clusters. *International Journal of Hospitality Management*, 98, in press.
- Assaf, A. G., & Tsionas, M. (2021). Testing for Collinearity using Bayesian Analysis. *Journal of Hospitality & Tourism Research*, in press.
- Patel, P. C., Tsionas, M., & Assaf, A. G. (2021). How much do low-scoring food establishments improve after health safety inspections? Not much! Evidence from Los Angeles. *International Journal of Hospitality Management*, 95, in press.
- Assaf, A. G., Tsionas, M., Kock, F., & Josiassen, A. (2021). A Bayesian nonparametric stochastic frontier model. *Annals of Tourism Research*, 87, in press.
- Assaf, A. G., Kock, F., & Tsionas, M. (2021). Tourism during and after COVID-19: An Expert-Informed Agenda for Future Research. *Journal of Travel Research*, in press.

- Tsionas, M. G., & Assaf, A. G. (2021). Compression in stochastic frontier models. *Annals of Tourism Research*, 88(C).
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- Assaf, A. G., Tsionas, M. G., & Gillen, D. (2020). Measuring firm performance: Differentiating between uncontrollable and controllable bad outputs. *Tourism Management*, 80, 104107.
- Assaf, A. G., & Tsionas, M. (2020). Correcting for endogeneity in hospitality and tourism research. *International Journal of Contemporary Hospitality Management*, 32, 2657-2675.
- Assaf, A. G., Tsionas, M. G., & Andrikopoulos, A. (2020). Testing moderation effects using non-parametric regressions. *International Journal of Hospitality Management*, 86, 102441.
- Assaf, A. G., Tsionas, M. G., & Kock, F. (2020). Dynamic quantile stochastic frontier models. *International Journal of Hospitality Management*, 89, 102588.
- Kock, F., Assaf, A. G., & Tsionas, M. G. (2020). Developing courageous research ideas. *Journal of Travel Research*, 59, 1140-1146.
- Tsionas, M. G., Assaf, A. G., & Andrikopoulos, A. (2020). Quantile stochastic frontier models with endogeneity. *Economics Letters*, 188, 108964.
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Kock, F., Josiassen, A., & Assaf, A. G. (2018). On the origin of tourist behavior. *Annals of Tourism Research*, 73(C), 180-183.

Assaf, AG, Tsionas, M. (2018). Changing the Basics: Toward More use of Quantile Regressions in Hospitality and Tourism Research, *International Journal of Hospitality Management*, 72, 140-144.

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Assaf, AG, Tsionas, M., Oh, H. (2017). Assaf, A. G., Tsionas, M., & Oh, H. (2018). The time has come: Toward Bayesian SEM estimation in tourism research. *Tourism Management*, 64, 98-109.

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Assaf, AG, Josiassen, A, Agbola, F. (2015). Attracting International Hotels: Locational Factors that Matter Most, *Tourism Management*, 47, 329-340.

Assaf, AG, Josiassen, A., Mattila, A. S., & Cvelbar, L. K. (2015). Does advertising spending improve sales performance?. *International Journal of Hospitality Management*, 48, 161-166.

Matousek, R, Rughoo, A, Sarantis, N, Assaf, AG. (2015). Bank Performance and Convergence during the Financial Crisis, Evidence from the Old European Union and Eurozone, *Journal of Banking and Finance*, 208-216.

Assaf, AG, Josiassen, A, Ljubica Knežević Cvelbar, Woo, L. (2015). The Effects of Customer Voice on Hotel Performance, *International Journal of Hospitality Management*, 44, 77-83.

Assaf, AG, Tsionas, E, Gillen, D. (2014). Understanding Relative Efficiency among Airports: A General Dynamic Model for Distinguishing Technical and Allocative Efficiency. *Transportation Research Part B*, 70, 18-34.

Tsionas, E, Assaf, AG. (2014). Short-Run and Long-Run Performance of International Tourism: Evidence from Bayesian Dynamic Models, *Tourism Management*, 42, 22-36.

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Josiassen, A, Assaf, AG, Ljubica Knežević Cvelbar. (2014). CRM and the Bottom Line: Do All CRM Dimensions Affect Firm Performance? *International Journal of Hospitality Management*, 36, 130-136.

Assaf, AG, Josiassen A, Gillen, D. (2014). A Holistic Approach to Measuring Firm Performance: Bayesian Estimation with Desirable and Bad Outputs, *Journal of Business Research*, 67, 1249-1256.

Gil-Alana, L. A., Barros, C. P., Assaf, AG. (2014). Retail sales: persistence in the short-term and long-term dynamics. *IMA Journal of Management Mathematics*, 25(3), 367-386.

Tsionas, E, Assaf, AG, Matousek, R. (2014). Dynamic Technical and Allocative Efficiencies in European Banking, *Journal of Banking and Finance*, 130-139.

Assaf, AG, Barros, C.P, Machado, L.P. (2013). Covariates of Repeat Tourism: An Endogenous Switching Poisson Model, *Tourism Economics*, 19 (3), 531-542

Assaf, AG, Dwyer, L. (2013). Benchmarking International Tourism Destinations, *Tourism Economics*, 19, 1233-1247.

Assaf, AG, Barros, C.P. (2013). A Global Benchmarking of the Hotel Industry, *Tourism Economics*, 19(4), 811-821.

Josiassen, A, Lukas, B, Whitwell, G, Assaf, AG. (2013). The HALO Model of Origin Images: Conceptualization and Initial Empirical Test, *Journal of Consumer Behaviour*, 12(4), 253-266.

Assaf, AG, Saleh, A, Son Nghiem, H (2012). Technical Performance of the Malaysian Hotel Industry: A Distance Function Approach, *Tourism Analysis*, 17(6),721-732.

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- Assaf, AG, Agbola, F. (2012). Estimating and bootstrapping Malmquist indices: A case of total productivity in the Australian hotel industry, *Tourism Analysis*, 16, 305314.
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- Assaf, AG, Josiassen, A. (2012). Time-varying Production Efficiency in the Health Care Foodservice Industry: A Bayesian Method, *Journal of Business Research*, 65(5), 617-625.
- Assaf, AG, Pestana, B.C. (2012). Analyzing Tourism Return Intention to an Urban Destination: A Mixed Logit Bounded Random Parameter Model, *Journal of hospitality and Tourism Research*, 36(2), 216-231.
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- Assaf, AG, Josiassen, A. (2011). Operational Performance of UK Airlines: 2002-2007, *Journal of Economic Studies*, 38 (1), 5-16.
- Assaf, AG, Pestana, B.C, Alana, L. (2011). Persistence in the short and long terms tourist arrivals to Australia, *Journal of Travel Research*, 50 (2), 213-229.
- Assaf, AG, Deery, M and Jago, L. (2011). Evaluating the Performance and Scale Characteristics of the Australian Restaurant Industry, *Journal of Hospitality and Tourism Research*, 35(4), 419-436.
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Rodgers, S, Assaf, AG. (2006). Quantitative Methods in Measuring Productivity of Foodservice Systems, *Journal of Foodservice Business Research*, 9(3), 39-54.

Conference Presentations

Assaf, AG. (2022). Performance Modelling: Future Directions and Emerging Issues in Tourism. Keynote Presentation for the International Association of Tourism Economics.

A Berbekova, M Uysal, AG Assaf (2022). Measuring International Tourism Demand to the United States: System Theory Perspective, TTRA, Victoria, British Columbia.

Berbekova, A., Uysal, M., & Assaf, A.G. Investigating the Relationship between Quality of Life and Tourism Demand. Graduate Education and Graduate Student Research Conference in Hospitality and Tourism. Virtual Conference. January 7-8, 2022.

Berbekova, A., Uysal, M. & Assaf, A.G. Is a Good Place to Live a Good Place to Visit? Destination Performance Measures and Quality of Life Indicators. Graduate Education and Graduate Student Research Conference in Hospitality and Tourism. Virtual Conference. January 8-9, 2021.

Berbekova, A., Uysal, M. & Assaf, A.G. A Thematic Analysis of Crisis Management in Hospitality and Tourism. Graduate Education and Graduate Student Research Conference in Hospitality and Tourism. Las-Vegas, USA. January 3-5, 2020.

Merkert, R, Assaf, AG. (2016). Performance and Strategic Learning Of Firms In A Complex And Regulated World, Strategic Management Society Conference, Berlin.

Assaf, AG, Roman, R, Berger, A, Tsionas, M. (2016). Does Efficiency Help Banks Survive and Thrive during Financial Crises? Financial Management Association (FMA) Meeting, Las Vegas, NV.

Merkert, R, Assaf, AG. (2014). Using Bayesian Distance Stochastic Frontier and DEA Models to establish Combined Perceived Quality and Profitability Indicator for Airports. Air Transport Research Society Conference, Bordeaux, France.

Matousek, A, Assaf, AG, Suchanta, M. (2014). Financial Liberalisation and bank efficiency: Evidence from India. IFABS Conference on Alternative Futures for Global Banking, Lisbon, Portugal.

Oh, H, Assaf, AG. (2014). Slow Traveling and Experience. International Conference on Tourism, Athens, Greece.

Assaf, AG., OH, H. (2014). Motivations and Strategic Outcomes of Slow Tourism. 7th World Conference for Graduate Research in Tourism, Hospitality and Leisure, Istanbul, Turkey.

Oh, H, Assaf, AG. (2014). Slowing Down Into Future Travel Consumption: Conceptualizing the Slow Tourism Process. EuroCHRIE Conference, Dubai.

Tiffany, S, Oh, H, Assaf, AG. (2014). Travel Experience While Slowing Down: The Role of Travel Pace and Goal Achievement. Annual ICHRIE Summer Conference & Marketplace, San Diego, California.

Assaf, AG, Matousek, R. (2012). Turkish Bank Efficiency: Bayesian Estimation with Undesirable Outputs. The XII European Workshop on Efficiency and Productivity Analysis, Verona, Italy.

Josiassen, A, Assaf, AG (2012). Social Visibility of Consumption: Propositions. Global Marketing Conference (GMC 2012), Seoul, South Korea.

Assaf, AG, Josiassen, A, Ljubica Knežević Cvelbar. (2011). The Impact of CRM Implementation on Hotel Profitability, Second Conference for the International Association for Tourism Economics, Lisbon, Portugal.

Hsu, C, Oh, H, Assaf, AG. (2010). A Customer-Based Brand Equity Model for Upscale Hotels in China, CHRIE, Puerto Rico.

Josiassen, A, Willis, M, Hamill, J, Holmes, C, Munisamy, L, Ortisi, N, Melissa P, Assaf,

AG. (2010). The Impact of Visit and Visitor Characteristics on Perceived Social Networking Site Credibility and Word-of-Mouth: An Empirical Investigation from Australia. 2nd International Conference on Business & Management Education (ICBME), Bangkok, Thailand.

Josiassen, A, Assaf, AG. (2010). Online Delivery Modes & Student Satisfaction: Investigating the Moderating Influence of Student-Teacher Power Distance," 3rd International Colloquium on Business & Management (ICBM), Bangkok, Thailand.

Assaf, AG, Kishi, M. (2010). Accounting for bias in modelling the performance of Brazilian airports. The 14th Air Transportation Research Society, Porto, Portugal.

Josiassen, A, Assaf, AG. (2010). The Impact of Visit and Visitor Characteristics on Tourist's Perceived Social Networking Site Credibility and Intention to Visit: An Empirical Investigation from Australia. The 8th APacCHRIE Conference 2010, Bangkok, Thailand.

Josiassen, A, Assaf, AG. (2010). SNS Credibility, Word-of-Mouth and Behavioural Intentions," 3rd International Colloquium on Business & Management (ICBM), Bangkok, Thailand.

Josiassen, A, Assaf, AG, Pandit, A (2009). Exploring the role of income on consumers' use of product-country image?," International Non-profit and Social Marketing Conference (INSM) Proceedings, Melbourne, Australia.

Laurent, B, Peypoch, N, Elisabeth, R, Bernadin, S, Assaf, AG. (2009). Performance of French Destinations: Tourism Attraction Perspectives. First Conference for the International Association for Tourism Economics, Mallorca, Spain.

Assaf, AG. (2009). Productivity Analysis of Argentine Airports. German Aviation Research Society (GARS) Research Workshop, Berlin, Germany.

Assaf, AG, Bonin, J, Matousek, M. (2009). Heterogeneity and Banks Efficiency: Evidence from New EU Countries. CICM Conference, London.

Assaf, AG, Matousek, M. (2009). Banks Efficiency: Evidence from 27 EU Countries. CICM Conference, London.

Assaf, AG, and Forsyth, P. (2009). A Metafrontier Malmquist Comparison of US and UK Airports. The 13th Air Transportation Research Society, Abu Dhabi.

Assaf, AG, Deery, M, Jago, L. (2009). Evaluating the Efficiency of the Australian Restaurant Industry. CAUTHE, Perth.

Matawie, K, Assaf, AG. (2008). Efficiency Comparison of Heterogeneous Operational Groups. Proceedings of World Academy of Science, Engineering and Technology, Volume 30, 81-84.

Assaf, AG, Mitchell, J ,Matawie, K. (2008). A MIMIC Model Approach to assess the determinants of economic performance, CAUTHE, Brisbane.

Assaf, AG, Matawie, K. (2007). A Bayesian Approach to the Estimation of Technical Efficiency in Health Care Foodservice Operations, International conference in Statistical Modelling, Barcelona, Spain.

Rodgers, S, Assaf, AG. (2006). Quantitative Methods in Measuring Productivity of Foodservice Systems. CHRIE. Washington, July 2006; p. 163-165.

Assaf, AG. and Rodgers, S. (2006). Cost efficiency measurement of foodservice systems: a stochastic frontier approach. 3rd Graduate Conference in Tourism, Canakkale, Turkey, 25-28 May 2006, pp. 64-74.

Rodgers, S. and Assaf, AG. (2005). Cost efficiency measurement of foodservice systems: A Stochastic Frontier Approach. Conference of the Institute of Hospitality in Healthcare. Sydney, Australia (second price for poster presentation).

Research Grants

1. Project Title: Modeling and forecasting regional tourism demand using the Bayesian GVAR model.

Funding: The Hong Kong Polytechnic University, US \$25,000

2. Project Title: A Hotel Brand Equity Model: Longitudinal Validation and Index Development

Funding: The Hong Kong Polytechnic University. HK\$400,000

3. Project Title: Developing a *Slow Tourism Tracker Scale* (STTS) for Tourism Innovations

Funding: UNLV-Caesars Hospitality Research Center Grant Award Program. US\$ 50,000

4. Project Title: Evaluating the productivity of the Australian restaurant industry

Funding: \$22,960. VU Early Career Research Grant.

5. Project Title: The effect of interventions on the environmental behaviour of motel guests

Funding: \$20,000, VU Early Career Research Grant, Tourism Victoria,

Teaching

University of Massachusetts-Amherst (2009-Present)

- 1. Business Data Analysis (MBA-Online and Fulltime)
- 2. Economic Analysis for Managers (MBA-Online and Fulltime)
- 3. Managerial Accounting for the Hospitality Industry (Undergraduate)
- 4. Strategic Management (Undergraduate/Graduate)
- 5. Casino Concepts and Probability (Undergraduate)

Victoria University-Australia (2007-2009)

- 1. Business Statistics (Graduate)
- 2. Revenue Management (Undergraduate)
- 3. Advanced Revenue Management (Graduate-MBA)
- 4. Casino and Gaming Operations (Graduate-MBA)
- 5. Accommodation Management (Undergraduate/Graduate)
- 6. Operations Management (Undergraduate)

Service

Journal Editorial Board Responsibilities

- 1. Tourism Economics (Editor in Chief)
- 2. Annals of Tourism Research (Associate Editor)
- 3. International Journal of Hospitality Management (Associate Editor)
- 4. Journal of Hospitality and Tourism Research (Associate Editor)
- 5. Journal of Travel Research (Board Member)
- 6. Tourism Analysis (Board Member)
- 7. International Journal of Contemporary Hospitality Management (Board Member)
- 8. Journal of Air Transport Management (Board Member)
- 9. Journal of Vacation Marketing (Board Member)

Reviewer Activities

- 1. Journal of Banking Finance
- 2. Journal of Applied Econometrics
- 3. Journal of Productivity Analysis
- 4. Applied Mathematical Modelling
- 5. Mathematical and Computer Modelling
- 6. Annals of Operation Research
- 7. Transportation Research Part B
- 8. Journal of Air Transport Management
- 9. Journal of Transport Geography
- 10. Measurement
- 11. Applied Economics
- 12. PLOS ONE
- 13. Emerging Market Finance and Trade Journal
- 14. Tourism Management
- 15. Journal of Travel Research
- 16. Journal of Hospitality and Tourism Research
- 17. Transportation Research Part E
- 18. Economic Modelling
- 19. Journal of Economics Studies
- 20. Journal of Business Research
- 21. Journal of International Financial Markets, Institutions & Money

- 22. Tourism Economics
- 23. International Journal of Business and Economics
- 24. European Journal of Operational Research
- 25. Journal of Travel and Tourism Marketing
- 26. Cornell Hotel and Restaurant Administration Quarterly
- 27. International Journal of Contemporary Hospitality Management
- 28. Tourism Culture and Communication
- 29. The Service Industries Journal
- 30. Journal of Vacation Marketing
- 31. International Journal of Hospitality Management
- 32. International Journal of Tourism Research
- 33. Tourism Analysis
- 34. CAUTHE international conference

College Service Activities

- PhD Coordinator- Hospitality and Tourism Management (2015-2023)
- Chair of HTM Curriculum Committee
- Chair of HTM Search Committee (2024)
- Member of Department of Marketing Search Committee (2022)
- Member of the Isenberg Curriculum Committee
- Member of the Graduate Curriculum Committee
- Graduate Faculty Director
- Member of the Isenberg PhD Committee
- Chair of the Department Personnel Committee (2020-2023)
- Member of Department Personnel Committee
- Member of the Isenberg Curriculum Committee
- Member of the Isenberg Research Award and Productivity Committee
- Member of the Isenberg PhD Research and Teaching Award Committee

PhD Supervision (Listing only Chair and Co-Chair)

- Chair-Yecheng Cao-Current
- Co-Chair-David Lee-Current
- Co-Chair-Matthew Coyne-Current
- Co-Chair-Jiahui-Wang-Current

- Co-Chair- Adi Berbekova- THREE ESSAYS ON THE DESTINATION PERFORMANCE MEASURES AND OBJECTIVE QUALITY OF LIFE INDICATORS- Graduated in 2022.
- Co-Chair- Erfan Rezvani- THREE ESSAYS ON FIRM BEHAVIORS IN ONLINE MARKET PLATFORMS- Graduated in 2019.
- Chair-Jin Sun Ahn- Do narcissistic CEOs really care about corporate social responsibility? The moderating role of outside board of directors-Graduated in 2019.
- Chair-Linda Woo- Internationalization and Hotel Performance: Moderating Effects of Agglomeration- Graduated in 2017.

Awards

- Elected Fellow of the International Academy for the Study of Tourism
- College Outstanding Research Award, 2022
- Lifetime Research Achievement Award (ICHRIE), 2020
- College Outstanding Research Award, 2020
- College Outstanding Teacher Award, 2018
- Richard M. '73 and Nancy S. Kelleher '71 Teacher Award 2018-2019
- J. Desmond Slattery Award for paper titled: Advancing Destination Image: The Destination Content Model-Travel and Tourism research Association.
- The Thea Sinclair Award for Journal Article Excellence- Tourism Economics.
- Exceptional Merit (2014), University of Massachusetts-Amherst.
- Charles R. Goeldner Award for Best Research Article-Journal of Travel Research (2013).
- Emerging Scholar of Distinction- International Academy for the Study of Tourism (2013).
- Dean Research Excellence Award (2012) Isenberg School of Management-University of Massachusetts-Amherst.

- The Emerald Literati Network Award for Outstanding Paper (2012).
- Dean Research Excellence Award (2011) Isenberg School of Management-University of Massachusetts-Amherst.
- The ASEDAS (Spanish supermarket association) and AEMARK (Spanish Marketing Academy) award for best retailing paper published in 2011.
- Dean Research Excellence Award (2010) Isenberg School of Management-University of Massachusetts-Amherst.