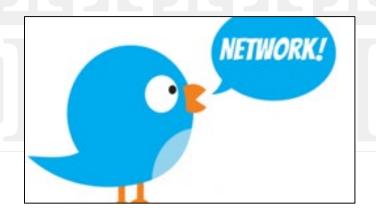


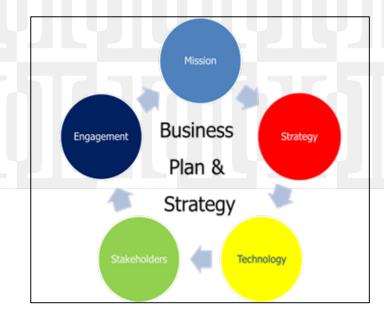
What is Management?



Management Skills







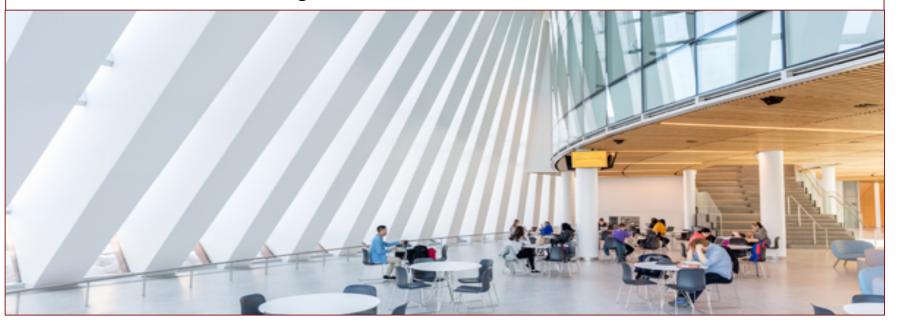






Management Major

- Provides the knowledge and skills necessary for managing change in complex organizations
- An excellent choice for students seeking to combine the study of management with a complementary field or concentration
- Great foundation for graduate studies



Management Courses

Focus on the management of change in four distinct areas:

- The Changing Social, Political, and Economic Context
- Evolving Workplace Dynamics
- Organizational Formation and Transformation
- Globalizing





Areas of Concentration



- Sustainable Business Practices
- Entrepreneurship and Innovation Management
- Human Resource Management

Sustainable Business Practices

- Focus on current threats to the sustainability of the global economy
- Explore environmental and social impacts of business practices
- Examine how entrepreneurship can promote and achieve social change
- Learn to balance economic gains against social and environmental outcomes









Areas of Concentration



- Sustainable Business Practices
- Entrepreneurship and Innovation Management
- Human Resource Management

Entrepreneurship & Innovation Management

- Learn how to analyze the risks and rewards of a business opportunity
- How to anticipate the obstacles that must be overcome in starting and managing a new venture
- Obtain skills and resources required for successful promotion of innovation
- Learn how to diagnose and solve problems in small business organizations





Areas of Concentration



- Sustainable Business Practices
- Entrepreneurship and Innovation Management
- Human Resource Management

Human Resource Management

- Focus on effective management of people within organizations
 - ✓ Recruitment
 - ✓ Hiring
 - ✓ Training
 - ✓ Compensation
 - ✓ Performance Evaluation



- As well as societal factors that impact human resource activities
 - ✓ Laws
 - ✓ Regulations
 - ✓ Unions
 - ✓ Economic Conditions
 - ✓ Composition of the Work Force



Potential Areas of Focus

- International Management
- Personalized Focus



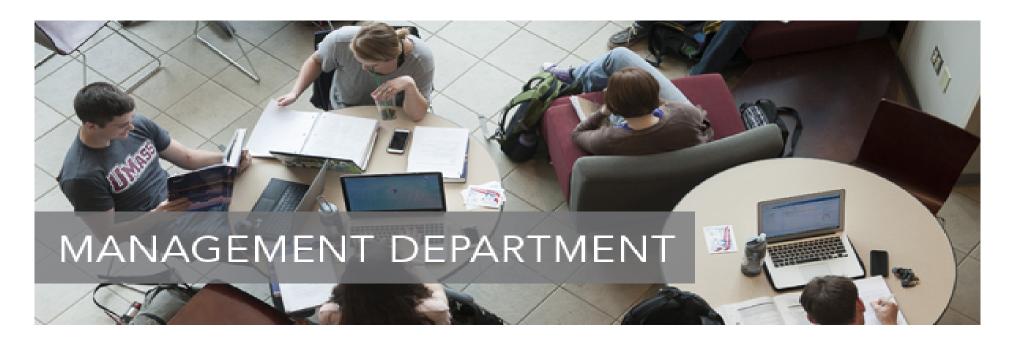
International Management

- Develop an understanding of the interconnected world as it pertains to management
- Focus on understanding issues at a global level
- Learn what makes management in other cultures work
- Learn to adopt an exploratory attitude
- Sharpen your analytical skills



Potential Areas of Focus

- International Management
- Personalized Focus





Personalized Focus

- Use your electives to tailor the degree to fit your career goals.
- Take courses from anywhere in the university.
- Past examples include:
 - Biotech Management
 - Agribusiness Management
 - Theater Management
 - Non-profit Management
 - Law



Extra-Curricular Activities in Isenberg

Isenberg Ethics Competition









Isenberg Management Association

Involvement, Leadership, and Networking Opportunities





Outstanding Internship Opportunities

Hamilton Standard National Grid Target Staples Goldman Sachs ING **Enterprise Rent-a-Car Northwestern Mutual GE Capital Liberty Mutual Bridgestone/Firestone**



Exposure to Top Industry Recruiters

Companies Hiring Recent Management Major Graduates:

Raytheon Amicus Therapeutics Insight Global

ING Cisco Systems Google

RSA Enterprise Macy's

MGM Fidelity Investment AT&T

Liberty Mutual JM Scanlon Staples

Hanover Insurance Abercrombie & Fitch TJX

Hartford Financial Marriot Target

FBI State Street Bank Oracle





