MBA | Pfizer, Inc. (Cambridge) Cohort Degree Requirement Checklist



Effective September 2016

Semester	Grade	Course Title	Course #	Prerequisite	Credits
		Foundations of Accounting *	597FA	None; waived for Pfizer cohort students	0
		Foundations of Finance *	597FF	None; waived for Pfizer cohort students	0
				Foundation	0
		Strategic Information Management	632	None	3
		Business Data Analysis & Statistical Methods	650	None	3
		Marketing Strategy or Services Marketing Management	660 or 713	None	3
		Leadership & Organizational Behavior	680	None	3
		Business Law	783	None	3
		Human Resource Management	770	None	3
		Economic Analysis for Managers	644	None	3
		Operations Management	670	650 (or equivalent statistics)	3
		Finance & Managerial Accounting	633	Foundations of Accounting, 650	4
		Corporate Finance	640	Foundations of Finance, 650, 633	3
		Organizational Strategy	689	633, 640, 660 or 713, 670	3
				Core	34
			۱ 	Elective	3
				Credits to graduate	37

Tips to complete your MBA:

*Foundation Courses: If you have taken courses in Accounting and/or Finance from an accredited University, you may be exempt from taking the Foundation of Accounting and/or Foundation of Finance courses. Based upon your application review, the admissions team will determine which exemptions apply to you.

•An overall 3.0 GPA (B) must be maintained.

•Students interested in an MBA with a focus or who are members of a partnership may have different requirements.

UMassAmherst