

# Isenberg Part-time Online BBA Degree Completion Program Requirements Summary

All to most of the University Requirements should be fulfilled before applying.  
Many are not offered Online through UMA, UMass Amherst and are the same for any major at the university.  
**College Writing, Calculus, Microeconomics, Macroeconomics and Statistics are admission requirements.**  
**Physical science is not required but highly recommended.**

[http://www.umass.edu/registrar/registration/gened\\_requirements.htm](http://www.umass.edu/registrar/registration/gened_requirements.htm)

| University Requirements  | CR             | Courses may be taken-  |                |
|--|----------------|--|----------------|
| R1/Math  | 3              | Online UMA, locally, or Online elsewhere                       |                |
| <b>R2/Calculus</b>   | <b>3/4</b>     | <b>Online UMA, locally, or Online elsewhere</b>                |                |
| <b>SB/Econ 103/Microeconomics</b>                              | <b>3</b>       | <b>Online UMA, locally, or Online elsewhere</b>                |                |
| <b>SB/Econ 104/Macroeconomics</b>                              | <b>3</b>       | <b>Online UMA, locally, or Online elsewhere</b>                |                |
| <b>CW/College Writing</b>                                      | <b>3</b>       | <b>Locally to yourself, CLEP test or Online elsewhere</b>      |                |
| HS/History   | 3              | Online UMA, locally, CLEP test or Online elsewhere             |                |
| AL/Literature  | 3              | Online UMA, locally, CLEP test or Online elsewhere             |                |
| AL, AT or I/Arts/Literature                                    | 3              | Online UMA, locally, CLEP test or Online elsewhere             |                |
| BS/Biological Science  | 3/4            | Online UMA, locally, CLEP test or Online elsewhere             |                |
| <b>PS/Physical Science</b>                                     | <b>3/4</b>     | <b>Locally to yourself, CLEP test or Online elsewhere</b>      |                |
| BS, PS or SI/Science   | 3/4            | Online UMA, locally, CLEP test or Online elsewhere             |                |
| AL, AT, HS, SB, I /Social World                                | 3              | Online UMA, locally, CLEP test or Online elsewhere             |                |
| U/US Diversity, can fulfill w/ other gen-ed                    | 3              | Online UMA, locally, or Online elsewhere                       |                |
| G/Global Diversity, can fulfill w/ other gen-ed                | 3              | Online UMA, locally, or Online elsewhere                       |                |
| <b>Total</b>   | <b>33-46</b>   |  |                |
| <b>Management</b>  |                | <b>Marketing</b>   |                |
| <b>Sophomore Yr Requirements</b>                               | <b>CR</b>      | <b>Sophomore Yr Requirements</b>                               | <b>CR</b>      |
| ACCOUNTG 221, <i>Financial Accounting</i>                      | 3              | ACCOUNTG 221, <i>Financial Accounting</i>                      | 3              |
| ACCOUNTG 222, <i>Managerial Accounting</i>                     | 3              | ACCOUNTG 222, <i>Managerial Accounting</i>                     | 3              |
| <b>RES-ECON 212/Statistics I elsewhere</b>                     | <b>3/4</b>     | <b>RES-ECON 212/Statistics I elsewhere</b>                     | <b>3/4</b>     |
| FINOPMGT 250/Statistics II, <i>Quantitative Tools for Mgmt</i> | 3              | FINOPMGT 250/Statistics II, <i>Quantitative Tools for Mgmt</i> | 3              |
| SCH-MGMT 210, <i>Business Information Technology</i>           | 3              | SCH-MGMT 210, <i>Business Information Technology</i>           | 3              |
| MANAGMNT 260, <i>Business Law</i>                              | 3              | MANAGMNT 260, <i>Business Law</i>                              | 3              |
| <b>Total</b>   | <b>18/19</b>   | <b>Total</b>   | <b>18/19</b>   |
| <b>Junior/ Senior Yr Requirements</b>                          | <b>CR</b>      | <b>Junior/ Senior Yr Requirements</b>                          | <b>CR</b>      |
| FINOPMGT 301, <i>Corporate Finance</i>                         | 3              | FINOPMGT 301, <i>Corporate Finance</i>                         | 3              |
| MANAGMNT 301, <i>Principles of Management</i>                  | 3              | MANAGMNT 301, <i>Principles of Management</i>                  | 3              |
| MARKETNG 301, <i>Fundamentals of Marketing</i>                 | 3              | MARKETNG 301, <i>Fundamentals of Marketing</i>                 | 3              |
| SCH- MGMT 310, <i>Jr Year Writing/Bus Communications</i>       | 3              | SCH- MGMT 310, <i>Jr Year Writing/Bus Communications</i>       | 3              |
| SCH- MGMT497A, <i>Business Policy and Strategy</i>             | 3              | SCH- MGMT497A, <i>Business Policy and Strategy</i>             | 3              |
| <b>Total</b>   | <b>15</b>      | <b>Total</b>   | <b>15</b>      |
| <b>Major Requirements</b>                                      | <b>CR</b>      | <b>Major Requirements</b>                                      | <b>CR</b>      |
| FINOPMGT 347, <i>Introduction to Operations Management</i>     | 3              | MARKETNG 412, <i>Marketing Research</i>                        | 3              |
| MANAGMNT 314, <i>Human Resource Management</i>                 | 3              | Upper Level Marketing 300+ level                               | 3              |
| MANAGMNT 330, <i>Organizational Behavior</i>                   | 3              | Upper Level Marketing 300+ level                               | 3              |
| MANAGMNT 365, <i>Business and Its Environment</i>              | 3              | Upper Level Marketing 300+ level                               | 3              |
| International Requirement                                      | 3              | Upper Level Business Electives, 300+ level                     | 3              |
| Upper Level Business Electives, 300+ level                     | 3              | Upper Level Business Electives, 300+ level                     | 3              |
| Upper Level Business Electives, 300+ level                     | 3              |  |                |
| <b>Total</b>   | <b>21</b>      | <b>Total</b>   | <b>18</b>      |
| <b>Breadth Requirements</b>                                    | <b>CR</b>      | <b>Breadth Requirements</b>                                    | <b>CR</b>      |
| 21 credits of Non- Business Electives                          | 21             | 21 credits of Non- Business Electives                          | 21             |
| <b>Total</b>   | <b>108-122</b> | <b>Total</b>   | <b>105-119</b> |
| <b>Free Electives</b>  | <b>CR</b>      | <b>Free Electives</b>  | <b>CR</b>      |
| Courses to reach 120 credits                                   | 0-12           | Courses to reach 120 credits                                   | 1-15           |
| <b>Grand Total, 120 credits needed to graduate</b>             | <b>120</b>     | <b>Grand Total, 120 credits needed to graduate</b>             | <b>120</b>     |

NOTES- SCH-MGMT 310 and SCH-MGMT 497A **must** be taken through UMA, UMass Amherst- Business Communications courses taken at other Institutions WILL NOT satisfy SCH-MGMT 310 and generally do not transfer at all. SCH-MGMT 310 is Jr. Year Writing, *Business Communications* - offered summer session 1 only. SCH-MGMT 497A is Sr. Year Culminating Experience, *Business Policy and Strategy* – offered summer session 2 and winter 09 only.

SCH-MGMT 210, FINOPMGT 250 are hard to transfer in to UMA.